

**THE AMERICAN INDIA FOUNDATION**

**FINANCIAL STATEMENTS  
AND  
ADDITIONAL INFORMATION**

**MARCH 31, 2011 AND 2010**

# THE AMERICAN INDIA FOUNDATION

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
The American India Foundation

We have audited the accompanying statements of financial position of The American India Foundation (a not-for-profit organization) as of March 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The American India Foundation as of March 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

*Lutz + Carr, LLP*

New York, New York  
June 30, 2011

**THE AMERICAN INDIA FOUNDATION**  
**STATEMENTS OF FINANCIAL POSITION**  
**MARCH 31, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
<b>Assets</b>		
Cash and cash equivalents (Notes 1c and 3)	\$2,056,652	\$1,669,224
Investments (Notes 1e and 4)	5,380,375	5,429,130
Unconditional promises to give (Notes 1d and 5)	46,791	37,313
Prepaid expenses and other assets	96,220	95,806
Property and equipment, net of accumulated depreciation) (Notes 1f and 6)	<u>22,817</u>	<u>25,572</u>
<b>Total Assets</b>	<u><u>\$7,602,855</u></u>	<u><u>\$7,257,045</u></u>
<b>Liabilities and Net Assets</b>		
Grants payable (Note 7)	\$ 308,759	\$1,077,736
Accounts payable and accrued expenses	58,718	53,944
Accounts payable - AIFT (Note 1b)	882,310	-
Refundable deposits held	<u>17,500</u>	<u>13,000</u>
Total Liabilities	<u>1,267,287</u>	<u>1,144,680</u>
Commitments (Note 8)		
<b>Net Assets</b>		
Unrestricted	1,952,266	1,016,707
Temporarily restricted (Note 2a)	3,783,302	4,495,658
Permanently restricted (Note 2b)	<u>600,000</u>	<u>600,000</u>
Total Net Assets	<u>6,335,568</u>	<u>6,112,365</u>
<b>Total Liabilities and Net Assets</b>	<u><u>\$7,602,855</u></u>	<u><u>\$7,257,045</u></u>

See notes to financial statements.

**THE AMERICAN INDIA FOUNDATION**  
**STATEMENTS OF ACTIVITIES**  
**YEARS ENDED MARCH 31, 2011 AND 2010**

	2011				2010 *			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Changes in Net Assets</b>								
Support and Revenue								
Contributions and grants	\$ 2,474,601	\$ 1,205,229	\$ -	\$3,679,830	\$ 1,459,360	\$ 1,477,101	\$ -	\$2,936,461
Benefit income	3,864,256	183,762	-	4,048,018	2,862,539	618,840	-	3,481,379
Less: Direct benefit expenses	(630,717)	-	-	(630,717)	(383,491)	-	-	(383,491)
Realized gain (loss) on investments	3,873	-	-	3,873	(1,544)	-	-	(1,544)
Unrealized gain on investments	61,539	-	-	61,539	268,078	-	-	268,078
Interest and dividend income	124,563	-	-	124,563	138,189	-	-	138,189
Other income	2,233	-	-	2,233	132,095	-	-	132,095
Gain (loss) on foreign currency exchange	7,112	-	-	7,112	(450,117)	-	-	(450,117)
Reversal of prior year grants payable (Note 7)	67,605	-	-	67,605	1,842,283	-	-	1,842,283
	<u>5,975,065</u>	<u>1,388,991</u>	<u>-</u>	<u>7,364,056</u>	<u>5,867,392</u>	<u>2,095,941</u>	<u>-</u>	<u>7,963,333</u>
Net assets released from restrictions:								
Satisfaction of time and program restrictions	<u>2,101,347</u>	<u>(2,101,347)</u>	<u>-</u>	<u>-</u>	<u>1,616,095</u>	<u>(1,616,095)</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>8,076,412</u>	<u>(712,356)</u>	<u>-</u>	<u>7,364,056</u>	<u>7,483,487</u>	<u>479,846</u>	<u>-</u>	<u>7,963,333</u>
Expenses								
Program Services	<u>5,979,476</u>	<u>-</u>	<u>-</u>	<u>5,979,476</u>	<u>7,057,907</u>	<u>-</u>	<u>-</u>	<u>7,057,907</u>
Supporting Services								
Management and general	413,369	-	-	413,369	524,415	-	-	524,415
Fundraising	748,008	-	-	748,008	794,364	-	-	794,364
Total Supporting Services	<u>1,161,377</u>	<u>-</u>	<u>-</u>	<u>1,161,377</u>	<u>1,318,779</u>	<u>-</u>	<u>-</u>	<u>1,318,779</u>
Total Expenses	<u>7,140,853</u>	<u>-</u>	<u>-</u>	<u>7,140,853</u>	<u>8,376,686</u>	<u>-</u>	<u>-</u>	<u>8,376,686</u>
Increase (decrease) in net assets	935,559	(712,356)	-	223,203	(893,199)	479,846	-	(413,353)
Net assets, beginning of year	<u>1,016,707</u>	<u>4,495,658</u>	<u>600,000</u>	<u>6,112,365</u>	<u>1,909,906</u>	<u>4,015,812</u>	<u>600,000</u>	<u>6,525,718</u>
<b>Net Assets, End of Year</b>	<u>\$ 1,952,266</u>	<u>\$ 3,783,302</u>	<u>\$ 600,000</u>	<u>\$6,335,568</u>	<u>\$ 1,016,707</u>	<u>\$ 4,495,658</u>	<u>\$ 600,000</u>	<u>\$6,112,365</u>

\* Certain amounts have been reclassified for comparative purposes.

See notes to financial statements.

**THE AMERICAN INDIA FOUNDATION**

**STATEMENTS OF CASH FLOWS**

**YEARS ENDED MARCH 31, 2011 AND 2010**

	<b>2011</b>	<b>2010</b>
<b>Cash Flows From Operating Activities</b>		
Increase (decrease) in net assets	\$ 223,203	\$ (413,353)
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Depreciation	9,966	9,803
Reversal of prior year grants payable	(67,605)	(1,842,283)
Donated securities	(301,398)	(144,912)
Realized (gain) loss on investments	(3,873)	1,544
Unrealized gain on investments	(61,539)	(268,078)
(Increase) decrease in:		
Unconditional promises to give	(9,478)	239,792
Prepaid expenses and other assets	(414)	(15,333)
Program loans and advances receivable	-	48,660
Increase (decrease) in:		
Grants payable	(701,372)	575,282
Accounts payable and accrued expenses	4,774	(57,642)
Accounts payable - AIFT	882,310	-
Refundable deposits held	4,500	(2,000)
Net Cash Used By Operating Activities	(20,926)	(1,868,520)
<b>Cash Flows From Investing Activities</b>		
Purchase of property and equipment	(7,211)	(18,108)
Purchases of investments	(1,895,494)	(3,176,621)
Proceeds from sale of investments	2,311,059	4,421,571
Net Cash Provided By Investing Activities	408,354	1,226,842
Net increase (decrease) in cash and cash equivalents	387,428	(641,678)
Cash and cash equivalents, beginning of year	1,669,224	2,310,902
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 2,056,652</b>	<b>\$ 1,669,224</b>

See notes to financial statements.

**THE AMERICAN INDIA FOUNDATION****NOTES TO FINANCIAL STATEMENTS****MARCH 31, 2011 AND 2010****Note 1 - Organization and Summary of Significant Accounting Policies****a - Organization**

The American India Foundation ("AIF") is a not-for-profit organization formed to provide financial, technological, and managerial resources toward helping the people of India realize their full potential and strengthening the bonds between the United States of America and India.

**b - Related Organization**

In December 2003, AIF signed a memorandum of understanding ("MOU") with The American India Foundation Trust ("the Trust" or "AIFT") located in India. The Trust will carry out developmental activities with funds provided by AIF. AIF and the Trust do not share any common members on their respective Board of Directors, and accordingly, the transactions of the Trust have not been included in the accompanying financial statements.

**c - Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents, except for those short-term investments and cash managed by AIF's investment managers as part of their long-term investment strategies.

**d - Contributions and Unconditional Promises to Give**

The Organization reports contributions received as unrestricted, temporarily restricted, or permanently restricted depending on the existence and/or nature of any donor restrictions. Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

**e - Investments**

The Organization reflects investments at fair value in the statement of financial position. Unrealized gains and losses on investments are reflected in the statement of activities. Interest, gains and losses on investments are reflected in the statement of activities as increases and decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. Investment income restricted by the donor is reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the income is recognized.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

e - Investments (continued)

Fair value is an estimate of the exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (i.e., the exit price at the measurement date). Fair value measurements are not adjusted for transaction costs. A fair value hierarchy prioritizes inputs to valuation techniques used to measure fair value into three levels.

Unadjusted quoted prices in active markets for identical assets or liabilities are referred to as Level 1 inputs. Inputs other than quoted market prices that are observable, either directly or indirectly, and reasonably available are referred to as Level 2 inputs. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability and are developed based on market data obtained from sources independent of the Organization. Unobservable inputs reflect the assumptions developed by the Organization based on available information about what market participants would use in valuing the asset or liability and are referred to as Level 3.

An asset or liability's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Availability of observable inputs can vary and is affected by a variety of factors. Level 3 assets and liabilities involve greater judgment than Level 1 or Level 2 assets or liabilities.

All of the Organization's investments are classified within Level 1 of the fair value hierarchy. Fair value is determined using quoted market values.

f - Property and Equipment

Property and equipment acquired are recorded at cost and are depreciated using the straight-line method over the estimated useful life of the related asset.

g - Financial Statement Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

h - Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

i - Income Taxes

The American India Foundation is a not-for-profit organization exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

Management evaluated all income tax positions, including the position that AIF is exempt from income taxes or not subject to income taxes on unrelated business income, and concluded that no disclosures relating to uncertain tax positions are required in the financial statements.

j - Subsequent Events

The Organization has evaluated subsequent events through June 30, 2011, the date that the financial statements are considered available to be issued.

**Note 2 - Restrictions on Assets**

a - Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted for the following purposes:

	<u>2011</u>	<u>2010</u>
Donor advised funds	\$1,805,375	\$1,892,241
Digital equalizer	1,069,725	926,430
Livelihood	658,188	1,216,898
Public health	197,084	407,374
Clinton Fellows	29,555	-
Bihar Relief Fund	-	52,715
Operations	<u>23,375</u>	<u>-</u>
	<u>\$3,783,302</u>	<u>\$4,495,658</u>

b - Endowment Funds

The Organization's endowment consists of two funds established for general support. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Consistent with New York Prudent Management of Institutional Funds Act (NYPMIFA), the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of any applicable donor gift instrument at the time the accumulation is added to the fund.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 2 - Restrictions on Assets (continued)**

b - Endowment Funds (continued)

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization.

In accordance with NYPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (i) the duration and preservation of the endowment fund;
- (ii) the purposes of the Organization and the endowment fund;
- (iii) general economic conditions;
- (iv) the possible effect of inflation or deflation;
- (v) the expected total return from income and the appreciation of investments;
- (vi) other resources of the Organization;
- (vii) where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Organization; and
- (viii) the investment policy of the Organization

The Organization's endowment funds consist of donor-restricted endowment funds and are classified as permanently restricted net assets.

Changes in the Organization's endowment funds for the years ended March 31, 2011 and 2010 are summarized as follows:

	<b>2011</b>		
	<b><u>Temporarily Restricted</u></b>	<b><u>Permanently Restricted</u></b>	<b><u>Total</u></b>
Endowment Funds, Beginning of Year	\$ -	\$600,000	\$600,000
Investment return:			
Investment income	13,209	-	13,209
Net realized and unrealized gain on investments	<u>12,329</u>	<u>-</u>	<u>12,329</u>
Total Investment Return	<u>25,538</u>	<u>-</u>	<u>25,538</u>
Appropriation of endowment assets to operations	<u>(25,538)</u>	<u>-</u>	<u>(25,538)</u>
Endowment Funds, End of Year	<u>\$ -</u>	<u>\$600,000</u>	<u>\$600,000</u>

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 2 - Restrictions on Assets (continued)**

b - Endowment Funds (continued)

	<u>2010</u>		
	<u>Unrestricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment funds, beginning of year	\$ -	\$600,000	\$600,000
Investment return:			
Investment income	6,622	-	6,622
Net realized and unrealized loss on investments	(6,543)	-	(6,543)
Total Investment Return	<u>79</u>	<u>-</u>	<u>79</u>
Appropriation of endowment assets to operations	<u>(79)</u>	<u>-</u>	<u>(79)</u>
Endowment Funds, End of Year	<u>\$ -</u>	<u>\$600,000</u>	<u>\$600,000</u>

The primary investment objective of AIF is to preserve and protect its assets, by earning a total return for each fund appropriate to each fund's time horizon, liquidity needs, and risk tolerance. AIF seeks to eliminate any excess interest rate risk by limiting the type and the time horizons of its investments.

**Asset Quality**

Fixed income securities - The quality rating of bonds and notes must be "A" or better, as rated by Standard & Poor's and Moody's. The portfolio may consist of only transitional principal and interest obligations (no derivatives) with maturities of seven years or less.

Cash/Cash equivalents - The quality rating of commercial paper must be A-1, as rated by Standard & Poor's, P-1, as rated by Moody's, or better. The assets of any money market mutual funds must comply with rule 2a-7.

As with implementation of the new guidelines set by the Finance Committee, AIF has taken a conservative view of protecting capital and has been primarily investing in Money Markets, Treasuries and FDIC insured CD's.

The Organization has a policy of appropriating 100% of endowment earnings.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 3 - Concentration of Credit Risk**

The Organization maintains cash and cash equivalent balances in financial institutions, which from time to time exceed the Federal Depository Insurance Corporation limit and subject the Organization to concentration of credit risk.

**Note 4 - Investments**

Investments, which are all classified as Level 1 in the fair value hierarchy, are reflected at fair value and consist of the following:

	<u>2011</u>		<u>2010</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Certificates of deposit and auction instruments	\$1,532,000	\$1,553,427	\$2,858,000	\$2,865,989
Cash	2,734,724	2,734,724	1,038,927	1,038,927
Government and agencies bonds	300,000	300,277	200,000	197,268
Corporate bonds	203,364	211,868	331,610	345,850
Preferred Stock	500,000	470,002	500,000	415,720
Equities	109,630	110,077	3,000	500
Municipal bonds	-	-	558,475	564,876
	<u>\$5,379,718</u>	<u>\$5,380,375</u>	<u>\$5,490,012</u>	<u>\$5,429,130</u>

**Note 5 - Unconditional Promises to Give**

Unconditional promises to give are all due in one year and are restricted for future programs and periods.

Uncollectible promises are expected to be insignificant. Unconditional promises to give that are due in more than one year are discounted to net present value using a rate of 5%.

The Organization received two conditional awards during the year ended March 31, 2011 totaling approximately \$2.1 million. Payment of the awards is contingent upon future activities, accordingly the conditional awards have not yet been recorded in the accompanying financial statements.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 6 - Property and Equipment**

Property and equipment consist of the following:

	<u>Life</u>	<u>2011</u>	<u>2010</u>
Furniture, fixtures and equipment	5-7 years	\$30,908	\$30,908
Computer equipment	3-5 years	<u>65,138</u>	<u>57,927</u>
		96,046	88,835
Less: Accumulated depreciation		<u>(73,229)</u>	<u>(63,263)</u>
		<u>\$22,817</u>	<u>\$25,572</u>

Depreciation expense for the years ended March 31, 2011 and 2010 was \$9,966 and \$9,803, respectively.

**Note 7 - Grant Making Activities**

AIF provides grants to reputable Indian non-governmental organizations (NGO's) that are executing development projects in India. The initial focus of the grant making activities was to provide relief and rehabilitation assistance to victims of the Gujarat earthquake. The grant making activities have since expanded to focus on accelerating social and economic development in all of India.

AIF entered into various Memorandums of Understanding ("MOU") with the NGO's. These organizations are responsible for carrying out developmental activities with funds provided by AIF, and, if applicable, with matching contributions provided by other organizations. The amounts due to the NGO's are generally payable in installments based on certain criteria and/or milestones achieved as contained within the MOU. If at any stage AIF is not satisfied with the quantity or quality of the work on the project, it can withhold payment. During the year, AIF reviewed its unpaid grants and modified agreements which did not meet the annual obligation of the MOU. These modifications are summarized by area below.

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 7 - Grant Making Activities (continued)**

AIF awarded grants and incurred expenses in administrating such grants. The grants were awarded in the following areas:

	<u>2011</u>	<u>2010</u>
Grants awarded (including Donor Advised Fund Awards)		
Education	\$ 861,434	\$1,555,674
Livelihood	1,610,602	1,836,787
Haiti Earthquake Relief	-	44,742
Public Health	<u>420,696</u>	<u>213,317</u>
	<u>2,892,732</u>	<u>3,650,520</u>
Less: Modified grant agreements		
Livelihood	(8,268)	(1,133,537)
Education	(34,155)	(404,816)
Public Health	-	(304,806)
Tsunami Relief	<u>(25,182)</u>	<u>876</u>
	<u>(67,605)</u>	<u>(1,842,283)</u>
Grants awarded to AIF Trust		
Clinton Fellows	66,096	277,086
Digital Equalizer	1,413,413	1,642,212
Education	305,151	257,210
Livelihood	315,835	352,072
Public Health	<u>36,774</u>	<u>49,037</u>
	<u>2,137,269</u>	<u>2,577,617</u>
	<u>\$4,962,396</u>	<u>\$4,385,854</u>

The unpaid balances of these grants made prior to April 1 are reflected below as grants payable:

	<u>2011</u>	<u>2010</u>
Livelihood	\$182,261	\$ 698,744
Education	5,239	87,132
Public Health	121,259	254,829
Tsunami Relief	<u>-</u>	<u>37,031</u>
	<u>\$308,759</u>	<u>\$1,077,736</u>

**THE AMERICAN INDIA FOUNDATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2011 AND 2010**

**Note 7 - Grant Making Activities (continued)**

During the year ended March 31, 2011, new MOUs were written in which each installment to be paid to a NGO is contingent upon the NGO's compliance with the requirements.

The contingent balance of these MOU's as of March 31, 2011, which has not been accrued, amounted to:

Livelihood	\$259,828
Public Health	<u>186,644</u>
	<u>\$446,472</u>

**Note 8 - Commitments**

AIF has offices in California and New York. AIF's minimum annual obligation under the lease agreements is as follows:

<b><u>Year Ending March 31,</u></b>	
2012	\$209,987
2013	216,291
2014	230,777
2015	184,960

Rent expense for the years ended March 31, 2011 and 2010 was \$198,590 and \$210,079, respectively.

**Note 9 - Functional Allocation of Expenses**

The cost of providing the various program and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and the supporting services benefited.

## **ADDITIONAL INFORMATION**



**INDEPENDENT AUDITORS' REPORT ON  
ADDITIONAL INFORMATION**

To the Board of Directors of  
The American India Foundation

Our report on our audits of the basic financial statements of The American India Foundation for years ended March 31, 2011 and 2010 appears on page 1. We conducted our audits in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of Functional Expenses for year ended March 31, 2011 with comparative totals for March 31, 2010 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Lutz + Carr, LLP*

New York, New York  
June 30, 2011

**THE AMERICAN INDIA FOUNDATION**  
**SCHEDULE OF FUNCTIONAL EXPENSES**

YEAR ENDED MARCH 31, 2011 WITH COMPARATIVE TOTALS FOR 2010

	Program Services						Support Services			2011	2010 *	
	Education	Livelihood	Public Health	Digital Equalizer	Clinton Fellows	Education: Awareness and Engagement	Total	Management and General	Fundraising	Total	Total Expenses	Total Expenses
Grants - Direct to NGO's	\$ 667,197	\$ 507,507	\$149,626	\$ -	\$ -	\$ -	\$1,324,330	\$ -	\$ -	\$ -	\$1,324,330	\$2,011,779
Program Related Expenses (AIFT)	300,610	311,044	62,634	1,393,773	69,208	-	2,137,269	-	-	-	2,137,269	2,577,617
Grants - Donor Advised Funds	194,237	1,103,095	271,070	-	-	-	1,568,402	-	-	-	1,568,402	1,638,741
Salaries	53,498	50,810	48,632	135,197	99,361	102,899	490,397	157,597	185,922	343,519	833,916	1,010,819
Fringe benefits	12,661	12,025	11,509	31,996	23,515	24,353	116,059	41,656	44,001	85,657	201,716	241,367
Occupancy	13,940	13,240	12,672	35,228	25,891	26,812	127,783	41,066	48,446	89,512	217,295	272,867
Professional fees	-	-	-	-	-	-	-	49,489	-	49,489	49,489	24,864
Consulting fees	-	3,850	688	6,825	2,444	850	14,657	68,700	36,073	104,773	119,430	102,778
Telephone and internet	4,240	4,027	3,854	11,366	8,043	8,198	39,728	13,355	19,030	32,385	72,113	29,708
Office supplies and related exp.	3,337	3,128	2,994	8,497	8,240	6,654	32,850	24,269	131,958	156,227	189,077	63,767
Repairs and maintenance	-	-	-	-	-	-	-	3,797	12,249	16,046	16,046	29,186
Travel, entertainment and lodging	944	2,405	850	8,949	55,371	19,835	88,354	3,474	45,069	48,543	136,897	75,281
Indirect benefit expenses	-	-	-	-	-	-	-	-	176,694	176,694	176,694	205,792
Depreciation	-	-	-	-	-	-	-	9,966	-	9,966	9,966	9,803
Miscellaneous	16,257	-	-	757	21,358	1,275	39,647	-	48,566	48,566	88,213	82,317
<b>Total Expenses, 2011</b>	<b>\$1,266,921</b>	<b>\$2,011,131</b>	<b>\$564,529</b>	<b>\$1,632,588</b>	<b>\$ 313,431</b>	<b>\$ 190,876</b>	<b>\$5,979,476</b>	<b>\$ 413,369</b>	<b>\$ 748,008</b>	<b>\$1,161,377</b>	<b>\$7,140,853</b>	
<b>Total Expenses, 2010</b>	<b>\$1,970,099</b>	<b>\$2,493,663</b>	<b>\$400,034</b>	<b>\$1,758,302</b>	<b>\$ 435,809</b>	<b>\$ -</b>	<b>\$7,057,907</b>	<b>\$ 524,415</b>	<b>\$ 794,364</b>	<b>\$1,318,779</b>		<b>\$8,376,686</b>

\* Certain amounts have been reclassified for comparative purposes.

See independent auditors' report on additional information.